

International Trade and Logistics / International Trade and Logistics /						
Course Code	Course Name	Teorical	Practice	Laboratory	Credits	ECTS
UTL227	ORGANIZATIONAL BEHAVIOR	3.00	0.00	0.00	3.00	4.00
Course Detail						
Course Language	: Turkish					
Qualification Degree	: Bachelor					
Course Type	: Optional					
Preconditions	: Not					
Objectives of the Course	: The purpose of the organizational behavior course is to enable students to understand human behavior in organizations and evaluate their interactions. In this course, students learn to understand how individuals, groups, and organizations behave and why.					
Course Contents	: Introduction to organizational behavior, history of organizational behavior, personality, leadership, motivation, organizational conflict and organizational culture					
Recommended or Required Reading	: Erkutlu, H. (2017). Örgütsel Davranış. Ankara: Akademisyen Yayınevi.					
Planned Learning Activities and Teaching Methods	: Presentation, Q&A, Interaction, end-of-lesson short tests, discussion					
Recommended Optional Programme Components	: It is recommended that you do some reading before class.					
Course Instructors	: Prof. Dr. Hakan Vahit Erkutlu					
Instructor's Assistants	: There are no teaching assistants for this course.					
Presentation Of Course	: Theoretical-Face to face					
Update Date	: 8/29/2025 11:09:18 AM					
Dosya İndirilme Tarihi	: 9/23/2025					

Course Outcomes	
Upon the completion of this course a student :	
1	Understands the fundamental areas of behavioral sciences.
2	Analyzes individual and group behavior.
3	Develops skills that will enhance organizational performance.
4	Understands, controls, and predicts human behavior within the organization.

Preconditions						
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Weekly Contents						
	Teorical	Practice	Laboratory	Preparation Info	Teaching Methods	Course Learning Outcomes
1.Week	*Introduction to organizational behavior			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 1-10)	*Presentation, Discussion, Question and Answer	
2.Week	*History of organizational behavior			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 11-29)	*Presentation, Discussion, Question and Answer	
3.Week	*History of organizational behavior			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 11-29)	*Presentation, Discussion, Question and Answer	
4.Week	*Personality			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 55-82)	*Presentation, Discussion, Question and Answer	
5.Week	*Personality			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 55-82)	*Presentation, Discussion, Question and Answer	
6.Week	*Personality			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 55-82)	*Presentation, Discussion, Question and Answer	
7.Week	*Reviewing			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 1-82)	*Presentation, Discussion, Question and Answer	
8.Week	*Midterm exam					
9.Week	*Leadership			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 159-188)	*Presentation, Discussion, Question and Answer	
10.Week	*Leadership			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 159-188)	*Presentation, Discussion, Question and Answer	
11.Week	*Organizational culture			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 83-102)	*Presentation, Discussion, Question and Answer	
12.Week	*Motivation			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages117-139)	*Presentation, Discussion, Question and Answer	
13.Week	*Motivation			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages117-139)	*Presentation, Discussion, Question and Answer	
14.Week	*Organizational conflict			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 211-236)	*Presentation, Discussion, Question and Answer	
15.Week	*Reviewing			*Erkutlu, H. (2017). Örgütsel davranış. Ankara: Akademisyen Yayınevi (pages 1-236)	*Presentation, Discussion, Question and Answer	

Assesment Methods %
1 Vize : 40.000
2 Final : 60.000

ECTS Workload			
Activities	Count	Time(Hour)	Sum of Workload
Vize	1	1.00	1.00
Final	1	1.00	1.00
Ders Öncesi Bireysel Çalışma	14	2.00	28.00
Ders Sonrası Bireysel Çalışma	14	2.00	28.00
Ara Sınav Hazırlık	7	2.00	14.00
Derse Katılım	14	3.00	42.00
Total : 114.00			
Sum of Workload / 30 (Hour) : 4			
ECTS : 4.00			

Program And OutcomeRelation															
	P.O. 1	P.O. 2	P.O. 3	P.O. 4	P.O. 5	P.O. 6	P.O. 7	P.O. 8	P.O. 9	P.O. 10	P.O. 11	P.O. 12	P.O. 13	P.O. 14	P.O. 15
L.O. 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
L.O. 2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
L.O. 3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
L.O. 4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Avarage	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

BEWARE OF PLAGIARISM! Please pay attention to proper academic citation rules and avoid plagiarism, an unethical and academically fraudulent behavior, when completing reports, assignments, or other academic works, and it is treated with the same disciplinary action as cheating in a classroom setting. It is imperative to refrain from presenting another person s ideas, language, expressions, or any other form of intellectual property as your own. Regardless of quality, your assignments/projects/research should reflect your original work. Perfection is not a requirement, and in case of any uncertainties regarding academic writing guidelines, you may seek clarification from your course instructor.

Engel Durumu/Uyarlama Talebi : Engel durumuna ilişkin herhangi bir uyarlama talebinde bulunmak isteyen öğrenciler, dersin öğretim elemanı ya da Nevsehir Engelli Öğrenci Birimi ile en kısa sürede iletişime geçmelidir.